

BPA #BP2022-036**Exhibit A – Pricing****For Oracle Platform as a Service and Infrastructure as a Service - Public Cloud**

The appropriate price list for Oracle Cloud Platform as a Service and Infrastructure as a Service - Public Cloud is the *Oracle Cloud Platform as a Service and Infrastructure as a Service - Public Cloud - Global Price List*. The commercial price list will be made available at a web site to be accessible by the Customers. Any reference to “Professional Services” or “Consulting Services” in these price lists shall mean “Technical Services” or “Technical Cloud Services” as defined in the DIR Contract.

1. **BPA Discounts:** Except as specified in Section 2 below, the following discounts shall apply to the Cloud Services listed on the then-current *Oracle Cloud Platform as a Service and Infrastructure as a Service - Public Cloud - Global Price List* acquired pursuant to the terms of the BPA and available in production release when ordered:
 - a. **Year 1:** For orders placed from the effective date of the BPA through August 31, 2023 (“**Year 1**”), the BPA discount shall be 16.37%. All orders placed during Year 1 shall have a Services Period that expires no later than August 31, 2023.
 - b. **Year 2:** For orders placed on or after September 1, 2023 (for up to 12 months thereafter for “**Year 2**”), the applicable discount shall be based on the BPA Annual Total Invoiced Amount for Year 1 and will be determined as follows:

BPA Discount Band	BPA Annual Total Invoiced Amount	BPA Discount (Rate Card Category Discount off of List Price at the time of Year 2 Initial Order)
1	\$0 - \$1,000,000	16.37%
2	\$1,000,001 - \$5,000,000	19.40%
3	\$5,000,001 - \$10,000,000	24.44%
4	\$10,000,001 +	29.48%

For purposes of calculating the BPA Discount Band for Year 2, the “BPA Annual Total Invoiced Amount” for Year 1 shall be the sum of the following:

- i. 1.00 X [invoiced amount for all Cloud Services purchased under this BPA for the period from August 31, 2022 to May 31, 2023], plus
 - ii. 3.00 X [invoiced amount for all Cloud Services purchased under this BPA for the period from June 1, 2023 to June 30, 2023].
2. **Rate Card Price Hold for Year 1 and Year 2:**
 - a. For orders placed during Year 1 or Year 2 of this BPA, the Unit Net Price for each part number specified in the rate card of the first order placed during each such year (“**Year 1 Initial Order**” or “**Year 2 Initial Order**”, respectively) shall establish the Unit Net Price for the specified part numbers for all subsequent orders placed during such year, provided that Oracle is still making the Oracle PaaS and IaaS Universal Credits and the specific part numbers on the rate card generally available to commercial customers on the date the subsequent order is placed pursuant to this section, and subject to the exceptions specified in section 3 below.

b. If the then-current list price for a part number on the rate card is lower than its Unit Net Price specified in the Year 1 Initial Order during Year 1 or in the Year 2 Initial Order during Year 2, as applicable, as of the date a subsequent order is placed, then the Unit Net Price for such part number for such subsequent order shall be the then-current list price for the part number. In such event, Oracle will initiate drafting of amendment(s) to any unexpired order(s) (including the Year 1 Initial Order or Year 2 Initial Order, as applicable) placed prior to such subsequent order, which, upon execution by Oracle and the ordering entity, will amend the rate card of the prior order to reflect the lower price for the part number reflected in the rate card for such subsequent order. For the avoidance of doubt, no such amendment shall result in any retroactive reduction in pricing.

3. Exceptions:

- a. The discounts shall not apply to the following, unless otherwise agreed to by the parties in the applicable Order Form: Cloud Services with discounting restrictions or limitations (e.g., products with third-party royalties, products on controlled availability, non-discountable parts).
- b. These discounts may not be used in conjunction with any other discounts or special promotion offered by Oracle, except for Oracle Support Rewards.